Dr. Ranjeet Kumar Raman Associate Professor & Head

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Educational Qualification(s)

- Ph.D. in Tourism Management from Kurukshetra University, Kurukshetra.
- Qualified UGC JRF -NET in Tourism Administration & Management.
- Qualified UGC NET in Management.
- M.B.A (Tourism) from the School of Management, Pondicherry Central University, Puducherry.
- Management Development Programme (MDP) from IIT Kharagpur.
- Certificate Course in Applied Data Analytics from Birla Global University, Bhubaneswar.

Teaching and Professional Experience

- Presently, I am serving as the Associate Professor and Head of the esteemed Department of Tourism & Travel Management at the Central University of Jammu.
- Served as an Assistant Professor at the Department of Tourism & Travel Management,
 Central University of Jammu, India, since 2013.
- Worked as an Assistant Professor in the University Institute of Hotel Management & Tourism, Panjab University, Chandigarh, India
- Worked as a Teaching Associate at the Indian Institute of Tourism & Travel Management, New Delhi (an organization of Ministry of Tourism, Government of India)
- Worked as a Management Trainee at SOTC Travel Pvt. Ltd., Kolkota

Engagement and Contributions at the University Level

- Innovation Activity Coordinator- Institute Innovation Council (IIC)
- Finance and Infrastructure Committee Member –Research and Development (R & D) Cell
- Member-School of Business Studies
- Member University Business Incubation Centre (UBIC)
- Convener Quizzing Society of Central University of Jammu
- Core Committee Member-Three Minutes Thesis Competition (3MT)
- Member-Committee for Computing Impact Factors
- **Programme Coordinator**-B. Voc. (Tourism Management)
- Member -Board of Studies (BoS), Department of Tourism & Travel Management
- Member-Board of Studies (BoS), Department of Economics
- Member-Board of Studies(BoS), B. Voc. (Tourism Management)
- Member-NAAC Coordination Committee
- Member -Scholarship Cell
- Member-Admission Brochure Committee for the academic year 2023-24.
- Research Advisory Committee (RAC) Member-Department of National Security Studies,
 Department of Marketing & Supply Chain Management, Department of Economics, and
 Department of Tourism & Travel Management

Academic Research and Project Engagements

- Currently supervising three Ph.D. candidates in the research areas of Resilience & Climate Change, Influencer marketing, and Digital marketing, respectively.
- Worked as a Domain Expert for the project titled 'Development of Eco-friendly and Cost-effective Tourism in Hills' under the Himalayan State Regional Council, part of the Indian Himalayan Central University Consortium (IHCUC). The research project was assigned by NITI Aayog and funded by the University Grants Commission under the STRIDE.
- Developed a proposal for the 'Vocational Education Curriculum under the UGC-National Skill Qualification Framework (NSQF)' to introduce the B. Voc. program in Tourism Management at the Central University of Jammu in 2014.

- Served as a Co-opted Member for the University Grants Commission (UGC)'s project on the 'Development of a Learning Outcome-Based Curriculum Framework (LOCF) for Management'.
- Developed an Experiential Learning Program on 'Tourism Immersion and Leadership Development' for the MBA (Tourism and Travel Management) at the Department of Tourism and Travel Management, Central University of Jammu.
- Conducted field survey on the 'Effect of Commonwealth Games on Bread & Breakfast (B&B) Units in NCR', assigned by the Indian Institute of Tourism & Travel Management, Delhi (an organization of the Ministry of Tourism, Government of India).
- Conducted a survey on 'Hunar Se Rozgar Tak', a national skill development initiative by the Ministry of Tourism, Government of India.

Key Events Organized at University

- Organizing Committee Member for Three-Minute Thesis Competition 3 MT (Founded by the University of Queensland, Australia) on 01st August, 2023.
- Organizing Committee Member for the International Conference on 'Rethinking Tourism
 to Strive for Sustainable and Community-Induced Growth' organized by the Central
 University of Jammu on November 30, 2022.
- Coordinated the 'Workshop on Innovation, Entrepreneurship, and Start-ups', jointly organized by the Institute Innovation Council of Central University of Jammu and the J & K Entrepreneurship Development Institute on 22-23 September 2022.
- Organizing Committee Member for 'SANGAM-The Alumni Meet', organized by the Central University of Jammu on 28th August 2022.
- Organizing Committee Member for the 'International Conference on Reflection on New Tourism and New Normal in the Post COVID-19 World', organized by the Department of Tourism & Travel Management, Central University of Jammu, held from May 26th to 27th, 2022.
- Organizing Committee Member for a 5-day 'Workshop on Research Methodology (R-Software)', organized by the Department of Tourism and Travel Management, Central University of Jammu, from May 2-6, 2022.
- Coordinated the 'Tourism Immersion and Leadership Development Camp (TILDC)' held in Kullu from September 21st -27th, 2019.
- Organizing Committee Member of the 'National Conference on Destination Branding and Competitive Advantage', organized by the School of Business Studies, Central University of Jammu, from September 6-8, 2018.

- Coordinated the 'Paryatan Parv' and 'World Tourism Day (WTD)' events organized by the Department of Tourism and Travel Management, Central University of Jammu on September 26-27, 2018.
- Coordinated the 'Entrepreneurship Awareness Camp-4' sponsored by the Entrepreneurship Development Institute of India under the DST-NIMAT project, GoI, organized by the University Business Incubation Centre, Central University of Jammu from January 29-31, 2018.
- Coordinated the 'Paryatan Parv' and 'World Tourism Day (WTD)' events organized by the Department of Tourism and Travel Management, Central University of Jammu on November 6-7:2017.
- Organizing Committee Member for the 'HRD Congress on Nurturing World Class Organizations in an Emerging Global Diaspora', organized by the Central University of Jammu from September 16-18, 2016.
- Organizing Committee Member for a two-day 'National Workshop on Intellectual Property Rights: Implementation and Enforcement' sponsored by the Department of Electronics & Information Technology (DEITY), Ministry of Communications & Information Technology, GoI and organized by the Central University of Jammu on January 14-15, 2016.
- Organizing Committee Member for the two-day 'National Tourism Entrepreneurship Development Summit (NTEDS)' organized by the Department of Tourism and Travel Management, Central University of Jammu, February 20-21, 2015.
- Organizing Committee Member for the 'Incredible India Travel Bazar (IITB)' organized by FICCI in New Delhi from April 8-9, 2014.

Professional Development Programme(s)

- Participated in the International FDP on Smart-Future Technologies in AI/ML & Data Analytics organized by Amity University, Tashkent, from April 3-4, 2023.
- Participated in the FDP on Digital Humanities: A Primer, organized by Flame University, Pune, from March 1 to 5, 2023.
- Participated in the IP Awareness/Training Program under National Intellectual Property Awareness Mission jointly organized by Intellectual Property Office and MoE's Innovation Cell, July 29, 2022.
- Participated in a 5-day Workshop on Research Methodology (R-Software), organized by the Department of Tourism and Travel Management, Central University of Jammu, from May 2-6, 2022.

- Completed the **International Certified Career Coach (ICCC) Foundation Level Program**, organized by MINDLER, from September 24th to 25th, 2021.
- Participated in the International Case Conference Preview jointly organized by Emerald Publishing, Sunway University Business School, and Jaipuria Institute of Management on September 17th, 2021.
- Participated in an online lecture series titled **A Journey to Self-actualization: Learning from Failures and Success Stories Giants,** jointly organized by Emerald Publishing and Curtin University, Malaysia, held from September 6th to 8th, 2021.
- Participated in the Virtual Workshop on Emerging Digital Technologies for Agriculture, Food Processing, and Horticulture Business, organized by IIM Shillong on August 26th-27th, 2021.
- Participated in the Online Workshop on Creating Lab-to-Land Ecosystem: Challenges & Opportunities jointly organized by the Incubation Centre-Raja Ramanna Centre for Advanced Technology and IIT Indore on August 14th, 2021.
- Successfully completed the AICTE Training & Learning Academy (ATAL) Online FDP on Tour Packaging Management, organized by IGNTU, Amarkantak, from August 9th to 13th, 2021.
- Participated in the Virtual Seminar on Crafting Theory-Linked Cases organized by the Case Method Forum for Management on July 29th, 2021.
- Participated in the Virtual Seminar on Philosophy of Research and the Scientific Merit of Case Method organized by Case Method Forum for Management on 27th July, 2021.
- Successfully completed One Week FDP on Emerging Trends in Assessment and Evaluation for Teaching and Learning organized by Central University of Jammu under the scheme of Pandit Madan Mohan Malviya National Mission on Teachers and Teaching, MHRD, GOI, from March 16th -22nd, 2021.
- Participated in the Startup and Innovation E-Submit Event on Various themes of Startup and Entrepreneurship organized by Think India, held from November 1st to 7th, 2020.
- Successfully completed the AICTE Training and Learning (ATAL) Academy FDP on **Entrepreneurship and Start-up Opportunities through Tourism & Hospitality Business** organized by Mizoram University, Aizawl, from September 14th to 19th, 2020.
- Completed a one-week **Short Term Course on the Basics of Management Research** organized by NIT, Srinagar, from August 27th to 31st, 2020.

- Participated in an Online Workshop on Developing and Testing Moderation Models in Management Research organized by the University of Hyderabad from August 22nd to 23rd, 2020.
- Participated in One Week Online Short-Term Course on Effective Tools and Techniques in Qualitative Research organized by Dr. B. R. Ambedkar NIT, Jalandhar, from August 10th to 14th, 2020.
- Successfully completed the Refresher Course on Research Methodology for Faculty of Social Sciences organized by the Human Resource Development Centre, University of Hyderabad, from July 20th, 2020 to August 1st, 2020, and achieved a grade of "A".
- Participated in a three day Online Training Program on Disaster Response, Relief & Recovery in Normal organized by HMRSIPA in collaboration with NIDM, New Delhi, from July 6th to 8th, 2020.
- Participated in the 5-day Global e-Symposium on Global Pandemic Outbreak: Role of Technology and Automation, organized by JSS Academy of Technical Education, Noida, from June 1st to 5th, 2020.
- Completed a Seven day Online FDP on **Contemporary Research Practices in Social Sciences** organized by Amity University, Noida, from May 30th to June 05th, 2020.
- Participated in the e-FDP on Mastering the Art of Handling Post Covid Challenges for Sustainable Development, organized by Dr. M.G.R. Educational and Research Institute, Adayalampattu, from May 19th to 23rd, 2020.
- Participated in the Online FDP on **Moodle Learning Management System** organized by Bodoland University In association with IIT Bombay from May 11th to 15th, 2020.
- Participated in a seven-day National Online Workshop on Research Methods and Techniques, organized by Ramanand Arya D. A. V. College in association with the University of Mumbai, from May 4th to 10th, 2020.
- Completed the FDP on **Qualitative Research Methodology** organized by Shri Vishwakarma Skill University, Gurugram, from April 28th to May 4th, 2020.
- Completed the course on **Introduction to Sustainable Development in Asia and the Pacific**, offered by the Asian Development Bank Institute (ADBI), on April 16, 2020.
- Participated in the NPTEL Awareness Workshop conducted by the Indian Institute of Technology Kanpur on December 3, 2018.
- Successfully completed the Refresher Course on Online Teaching, Learning and Assessment organized by FIDC, Central University of Jammu in collaboration with UGC SWAYAM, June 2018.

- Participated in the Oxford English Language Teaching Online Conference (ELTOC)
 2020, held from February 27th to 29th, 2020.
- Participated in the FDP on Structural Equation Modeling organized by BIT, Noida, from April 13th to 17th, 2017.
- Participated in the FDP on Blended MOOCs organized by IIM Bangalore on October 15th, 2016.
- Participated in the Workshop on **Digital India** sponsored by the Ministry of Communication and Information, organized by the Central University of Jammu on March 5th, 2016.
- Participated in the **National Workshop on Accreditation Awareness and Institutional Ranking** organized by the National Quality Renaissance Initiative (NQRI) of NAAC at the Central University of Jammu, Jammu, held on January 5th -6th, 2015.
- Participated in a three-day Workshop on Essential Computing Techniques organized by the Department of Computer Sciences and IT, Central University of Jammu from October 8th to 10th, 2014.
- Successfully completed the UGC--Sponsored General Orientation Course (GOC) organized by the UGC Human Resource Development Centre (HRDC), University of Jammu, Jammu, from June 17th, 2014 to July 14th, 2014.
- Attended a 7-day **Workshop on Research Methodology in Social Science** at Kurukshetra University, Kurukshetra, from February 1st to 7th, 2012.
- Represented and participated as a member of Academic Group in pledge signing Ceremony for Community towards Safe and Honorable Tourism and Sustainable Tourism organized by Ministry of Tourism, Govt. of India, New Delhi.

Conference/ Seminar Presentations

- Presented a paper titled "Assessing Stakeholders' Perception of Mountain Tourism Destination Resilience in the Context of Climate Change" at the Royal Geographic Society (RGS)–IBG Annual International Conference on Climate Changed Geography in London (Hybrid) from August 29 to September 1, 2023.
- Presented a paper titled 'Exploring the Role of Travel Vloggers in Enhancing Destination Competitiveness: Evidence from Sula Vineyard (Nashik)' at the International Conference on Marketing Consumer Experience in the Digital Era, organized by IIM Bodh Gaya from April 14th to 15th, 2023.

- Presented a paper titled "A SAP-LAP Framework Analysis of the Buddhist Circuit Project" at the Global Conference on Emerging Technologies, Business, Sustainable Innovative Business Practices, and Social Well-being organized by CONFAB 360 Degree Academic Integration held on December 10th-11th, 2022.
- Presented paper titled "A Decade of Customer-Based Brand Equity Research in Tourism: Looking Back and Moving Foreyard" in the International Conference on Rethinking Tourism to Strive for Sustainable and Community-Induced Growth organized by the Central University of Jammu held on 30th November 2022.
- Presented a paper titled "Covid-19 Recovery Initiatives of Destination Management Organizations of India" at the International Conference on Reflection on New Tourism and New Normal in the Post-COVID-19 World, organized by the Department of Tourism & Travel Management, Central University of Jammu from May 26th to 27th, 2022.
- Presented a paper titled "Evaluating the Tourism Performance of New Delhi using the UNWTO-WTCF City Tourism Framework" at the 12th India International Hotel, Travel & Tourism Research Conference organized by BCIHMCT, New Delhi held on March 3rd 5th, 2022.
- Presented a paper titled "A Framework for Evaluating Service Quality of the Buddhist Circuit" at the National Conference on Destination Branding and Competitive Advantage, organized by the School of Business Studies, Central University of Jammu, held from September 6th to 8th, 2018.
- Presented a paper titled "Assessing Tourism Competitiveness of Silk Road Destinations Using the OECD Framework" at the National Conference on Silk Route Tourism: The Revival of Tributaries of Cultural and Archaeological Heritage, organized by the Central University of Jammu from May 4th to 6th, 2017.
- Presented a paper titled "Developing a Framework for Imagining Kurukshetra as a UNESCO Creative City" at the International Seminar on Bhargava Gita: Holistic Life Management and World Harmony Tourism Motivation organized by Kurukshetra University, Kurukshetra held on December 6 -9, 2016.
- Presented a paper titled "Collaborative Destination Marketing: The Case of the Buddhist Circuit" at the International Conference on Prospects and Competitive Challenges in the Global Hospitality & Tourism Industry organized by Lovely Professional University, held on April 1-2, 2016.
- Presented a paper titled "Empowering Community through Innovation in the Tourism Value Chain" at the 3rd International Conference on Sustainable Destination Excellence: Revitalizing Peace through Innovation in Tourism organized by the University of Jammu (J&K), Jammu held on February 5-6, 2016.

- Presented a paper titled "Analysis of National Tourism Policies for Human Resource Dimension in Tourism" at the National Conference on Preparing next generation leadership: A futuristic Agenda', Central University of Jammu, held on November 22nd-23rd, 2013.
- Presented a paper titled "One Billion Tourists-One Billion Opportunities" (Knowledge Paper) at the National Seminar on One Billion Tourists, One Billion Opportunities, organized by Panjab University, Chandigarh from February 15th to 16th, 2013.
- Presented a paper titled "Powering Sustainable Development with Tourism and Sustainable Energy" in International Conference on Sustainable Development in India, Kurukshetra University, Kurukshetra, February, 12-13, 2013.
- Presented a paper titled "An Analysis of Leading Tourism Journals and Its Implications for Indian Tourism Research" at the 2nd National Conference on Value Creation and Sustainability in the Competitive Era, held at Buddha College, Haryana, on April 29, 2012.
- Presented a paper titled "Changing Dimensions of Tourism Education" at the International Conference & Best Research on Technical Education: Experience, Opportunities & Challenges organized by Siddhivinayak Engineering & Management Institute, Yamuna Nagar (Haryana) on April 7-8, 2012.
- Presented a paper titled "The Role of Tourism Companies in Corporate Social Responsibility (CSR)" at the International Conference on Business and Sustainability organized by Mohanlal Sukhadia University, Udaipur held on March 30-31, 2012.
- Presented a paper titled "Conceptualizing a Model for Analyzing Culture as a Tool of Change Management in the Hospitality Industry" at the 4th Indian Hospitality Congress (IHC)-International Conference jointly organized by the International Centre for Cultural Studies (ICCS) and Dev Sanskriti University, Haridwar held on March 3-5, 2012.
- Presented a paper titled "Strategic Use of Information Technologies for Entrepreneurship Development in Tourism" at the National Conference on Promoting Innovation and Entrepreneurship (Socio-Economic Opportunities in Developing Countries) organized by Savitri Girls' College, Ajmer, on March 25, 2012.
- Presented a paper titled "Prospects of Rural Tourism as a Tool for Sustainable Development in India" at the National Conference on Sustainable Rural Development in India organized by Government College of Ajmer, Ajmer from March 10th to 11th, 2012.
- Presented a paper titled "e-Tourism :The Synergy of Information and Communication Technologies (ICTs)" in 7th International Conference on IT Application & Management (ITAM): Technology Innovation and the Future of Culture & Tourism, Jointly organized by Hanyang University, Seoul, Korea and JK Laxmipat University, Jaipur, December 28-29, 2011.

Presented paper titled "Building Tourism Destination Competitiveness through Information and Communication Technologies (ICTs)" in 1st International Conference on Tourism and Technology (ICTT 2011) organized by IIT, Delhi, July 7-9, 2011.

Expert Talks/ Resource Person

- Invited as **Subject Matter Expert** by Centum Workskills India Pvt Ltd, an authorized Vocational Training Partner under the **Samagra Shiksha initiative** on 17th August 2023.
- Invited as **Subject Matter Expert** by School of Hospitality and Tourism Management, University of Jammu on 9th March 2023.
- Invited as a Tourism Expert on the 'Navyug' TV show by Gulistan News on July 30th, 2021.
- Served as a panelist in a panel discussion on the 'Economic Aspects of Jammu and Kashmir Tourism' at the International Conference on Economic Growth and Structural Changes: Trends, Pattern, and Policies organized by the School of Economics, Shri Mata Vaishno Devi University, Katra on February 23-24, 2018.
- Delivered 17 online lectures on 'Travel Agency and Tour Operations Management' as part of a training program on Tourism Management organized by the Central University of Jammu at GDC Udhampur under the DHE PET (Directorate of Higher Education, Public Education, and Training).
- Resource Person at the 'National Seminar on Tourism Higher Education in India: A Critical Analysis of All-Augmenting Curriculum Aspects for Tourism & Hospitality', organized by UIHMT, Panjab University, Chandigarh, held on February 27-28, 2016.

Teaching and Research Interests

- **Teaching Interests:** Tourism Principles and Practices, Entrepreneurship & Venture Creation, Destination Management and Tour Guiding & Interpretation, and Tourism Product Development
- Research Interests: Digital Marketing, Consumer Behavior, Resilience & Climate Change, Influencer Marketing, Sustainability, Destination Image, Destination Competitiveness, and Destination Management.

Area of Innovation, Incubation and Consulting

- Destination Branding
- New Venture Creation
- Creation of Social Enterprises for Livelihood Augmentation
- Skill development in the tourism & allied sectors
- New Tourism Product Development

Selected Publication(s)

- Raman, R. K. & Chaudhary, M. (2023). Evaluating the Image of the Buddhist Circuit using the Relative Importance Index, Indian Journal of Applied Hospitality & Tourism Research, 15, 3-11.
- Singh, M., Singh, S., Raman, R. K., Thakur, R., Johar, I. P., & Singh, P. (2022). Exploring Dimensions of Financial Inclusion from Stakeholders' Perspectives: Evidence from Rural Areas of Jammu District. Acta Universitatis Bohemiae Meridionalis, 25(2), 1-15.
- Raman, R. K. & Chaudhary, M. (2022). Factors Determining Image of the Buddhist Circuit (India). Neuro Quantology, 20(9), 20, 6419-6428.
- Raman, R. K. (2023). Quantitative Assessment of Destination Service Quality of the Buddhist Circuit Using Relative Importance Index, Journal of Business and Management Studies, 5(3), 65-71.
- Chaudhary, M & Raman, R. K. (2016). Destination Image Framework for Buddhist Circuit in India. Journal of Tourism, 17(1), 13-23.
- Raman, R. K., Yashwant, & C.K. Sanjiv. (2011). Present Scenario of Tourism Education in India. International Journal of Tourism and Travel, 4(1), 7-11.
- Maheshwari, S., & Raman, R. K. (2022). Exploring the Role of Travel Vloggers in Enhancing Destination Competitiveness: Evidence from Sula Vineyard (Nashik). In V. S. Sahay, M. Srivastva, & A. Kumar (Eds.), International Conference on Marketing Consumer Experience in the Digital Era. IIM Bodhgaya.
- Raman, R. K. (2022). Evaluating Tourism Performance of New Delhi using UNWTO—WTCF City Tourism Framework. In Proceedings of 12th India International Hotel, Travel & Tourism Research Conference.
- Raman, R. K. Startup Business. In A. Grisna (Eds), International Encyclopedia of Business Management. Elsevier (Accepted)
- Raman, R. K. & Ghai, A. (2013). Understanding Destination Branding in Tourism: A Review and Discussion. In Bansal, L. K. & Gautam, P (Eds), Tourism and Hospitality Industry: An Insight (pp. 239-251). Neha Publishers & Distributors: New Delhi.
- Pachori, S, Raman, R. K., Yadav, S. R. & Paliwal, V K. (2012). Strategic Use of Information Technologies for Entrepreneurship Development in Tourism. In proceedings of Entrepreneurship and Innovation (pp 96-106.). Career Orientation and Counseling Cell.
- Raman, R. K. & Gupta, P. (2011). Building Tourism Destination Competitiveness through ICTs. In proceedings of International Conference on Tourism and Technology

(ICTT), IIT, Delhi, Global Institute of Flexible Systems Management (GIFT) Publishing, New Delhi, pp 366-371.

■ Raman, R. K. (2017, November 10). Tourism Management: New Age Career Solution. Universal News Timeline, P: 2-3

MOOCs/E-Module Development

- Developed an e-Module on 'Stakeholders in Tourism & Hospitality as part of the e-PG Pathshala (Tourism and Hotel Management) project funded by UGC-MHRD, Government of India.
- Developed an e-Module on 'Partnership in the Tourism Sector' for the course 'Profile of Modern Tourism' in the B.Voc. (Tourism Management) program at IGNOU, New Delhi.

Reviewer

- Contributing Member of the Global Scientific Committee/Paper Review Committee for the 11th Global Conference on Business and Economics (GLOBE'24), USA
- Reviewer for the GeoJournal of Tourism and Geosites (University of Oradea, Romania)
- Reviewer for International Journal of Tourism Policy (Inderscience Publishers)
- Reviewer for the Enlightening Tourism. A Pathmaking Journal
- Reviewer for the International Journal of Research and Innovation in Social Science.
- Contributed as a reviewer for the chapter titled 'Identifying Predatory Journals' in the book 'Research Ethics in Publication' authored by Prof. Nimit Chowdhary and Dr. Sarah.
- Worked as a reviewer for RESEARCHER, an International Journal published by the University of Jammu.

Memberships

- Life Member of the **Indian Society for Technical Education (ISTE)**, New Delhi
- Life Member of the Social Science and Humanities Research Association (SSHRA)

RANJEET KUMAR RAMAN