



10. \_\_\_\_\_ is the process that account for an individual's intensity, direction and persistence of effort toward attaining a goal.
- a) Self fulfillment
  - b) Self determinaiton
  - c) motivation
  - d)None of these

SECTION B

(5×6 marks)

2. *DO any five questions.*

- Q1. Why training component is important for workers of an organisation?
- Q2. How performance appraisal can contribute to employees' satisfaction?
- Q3. What do you mean by personality of an individual?
- Q4. What do you mean by job attitude?
- Q5. What are the different approaches in defining management as a process?
- Q6. What is the importance of the various functions of management?
- Q7. What are the various levels of management?
- Q8. What is controlling function?

SECTION C

(5×12 marks)

3. *Attempt five questions from the internal choice*

Q1. What are the principles of management?

OR

What are the levels of management and what are the various management skills?

Q2. How planning is a preliminary function? And What are the stages of planning process?

OR

What is the decision making process?

Q3. How diversity in the labour force influence the field of organisation behaviour?

OR

Explain the OB model in detail.

Q4. How personality of an individual is considered important in the field of organisation behaviour?

Explain two different types of personalities as examples.

OR

How perception and decision making are linked with each other?

Q5. Define group. What are the stages of group development?

OR

What do you mean by organizational culture? What are the different forces to bring organizational change?